

# ELAD SHAVIV

## Energy Transition Strategy Advisor

### EXECUTIVE PROFILE

---

Senior energy-transition strategy advisor working across power systems, distributed energy, technology and strategic ecosystem development. Former Head of Global Cooperation & Strategic Expansion at Israel Electric Corporation (IEC), with senior leadership experience at Cisco EMEA and high-growth technology ventures. Advises boards, investors, founders, infrastructure leaders and energy companies on the strategic consequences of grid modernization, distributed generation, microgrids, electricity security and the power demands of critical digital infrastructure. Combines utility-sector experience, global corporate background, academic research and international energy-transition platforms to support senior decision makers navigating system-level change.

### SELECTED GLOBAL PLATFORMS & THOUGHT LEADERSHIP

---

Selected current and prior roles in European and global platforms shaping grid modernization, distributed energy implementation, microgrid standards, utility business models and energy-system transition.

**European Commission / SET Plan energy-transition platform** | Member, Innovation Implementation Working Group (ETIP SNET WG5)

Participates in a European platform focused on translating research and innovation into scalable deployment, business-model uptake and practical implementation pathways for smart networks and integrated energy systems.

**Enlit Europe Impact Circle** | Member

Member of a curated senior energy-sector expert group collaborating with Enlit's content team to shape strategic programme themes around power-sector transformation, critical trends and actionable industry insight.

**Selected prior advisory and thought-leadership roles include:** Management Committee Member, COST Positive Energy Districts European Network; Member, CIREN Working Group on Microgrids Business Models and Regulatory Issues; Chair, Global Smart Grid Federation Utility Business Innovation Initiative; Expert Group Member, International Electrotechnical Commission global microgrid standards activity; and Strategic Advisor, Cisco Investments Go-To-Market Board, advising on market entry and ecosystem growth.

### POWER SYSTEMS, MICROGRIDS AND DIGITAL INFRASTRUCTURE RELEVANCE

---

Advisory relevance to data-center and critical digital infrastructure growth is centered on the power-system side: utility-interface strategy, resilience and backup models, on-site generation, microgrids, distributed-energy economics and electricity-security implications. The focus is the strategic power and ecosystem layer that determines whether high-load digital infrastructure can scale reliably, credibly and with the right partners.

# ELAD SHAVIV

## Energy Transition Strategy Advisor

### STRATEGIC LEADERSHIP BACKGROUND

---

**Israel Electric Corporation (IEC)** | Former Head of Global Cooperation & Strategic Expansion | 2022-2026

Directed global cooperation and strategic expansion activity for a national utility, focusing on international partnerships, grid modernization, utility knowledge-sharing and electricity-security positioning. Built commercial opportunities from knowledge-sharing and positioned utility capabilities in global executive dialogues.

**Israeli Smart Energy Association (ISEA)** | Co-Founder & CEO | 2012-2022

Built and led a national smart-energy platform connecting utilities, technology vendors, regulators, investors, academia and global energy stakeholders. Developed collaboration frameworks that linked energy innovation with utility needs, market adoption and cross-border partnership potential.

**NakiTech** | Digital Dossier & Advisory Platform | 2011-Present

Advisory and executive-positioning platform supporting global engagement across smart grids, distributed energy, microgrids, cleantech and energy-transition strategy. Serves as the strategic base for thought leadership, executive advisory work and selective ecosystem-building initiatives.

**Cisco Systems** | Executive Business Leader, EMEA | 2004-2011

Held senior EMEA roles across security, emerging technologies and ecosystem partnerships from Cisco's European headquarters and regional operations. Managed a major security business practice, led emerging-technology enablement, contributed to ecosystem partnership models linking technology strategy with market adoption, and later advised Cisco Investments Go-To-Market Board on market-entry and ecosystem growth.

### EARLIER CAREER MILESTONES

---

General Manager & VP International Sales, Riverhead Networks (cybersecurity; acquisition by Cisco); VP Worldwide Marketing & Sales, RadGuard; Founder & CEO, Forebase; VP International Marketing & Sales, VCON (IPO); Product Marketing & Sales, ECI Telecom. Early career combined telecommunications, cybersecurity, emerging markets, venture growth and strategic market-building.

### EDUCATION & RESEARCH

---

- PhD candidate, Ben-Gurion University, expected 2026. Research: emerging actors in Distributed Energy Systems and adaptive governance under uncertainty.
- M.Sc. in Management, Boston University, Summa Cum Laude.
- B.Sc. in Electronics Engineering, Technion - Israel Institute of Technology.

### SELECTED PUBLIC VOICE

---

Frequent speaker, panel contributor and working-group participant at international energy-transition, smart-energy and utility forums across Europe, the United States and Asia. Public-facing work spans grid security, resilience and adaptation; distributed energy systems; microgrid business models; clean-energy innovation policy; and the strategic evolution of the utility sector.